

## It's the Pits

# 2011: Making a Significant Difference in Manure Systems

Modern day manure management presents many challenging issues. Fortunately, we have been able to make a big improvement with our Manure Management Service. Our technology is designed to specifically manage crusting, foaming, flies, odor, loss of pit capacity and much more. Additionally, since this is our second year of offering the Manure Management Service, it had given us the unique opportunity and perspective to not only assess the various types of situations, but the capability to tailor a specific program to alleviate these conditions.

The “**Manure Route**” is a **customized service plan** that utilizes advanced technology to optimize results for your manure system. We treat your manure for you on a monthly basis. This allows us to modify the manure treatment program based on the needs of the pit or lagoon.

Here are some of the success stories: from breaking down solids, reducing odors, improving pit capacity to getting a handle on hazardous pit foaming. Our customers also tell us of improved in-field agronomic performance from bioaugmented manure.

### Pit Foaming

#### *Rick Roeder, North Central IA*

“We were fighting three to four feet of foam for months. Unfortunately, one of our barns exploded. Then we had ProfitPro treat our other barns with Manure Master FoamAway and within a week the foaming was completely down. The foam stayed down until we pumped out the pit. We are completely satisfied.”

#### *Jon Brelsford, Grand Junction, IA*

“I had severe foaming in my barn. I tried multiple products and nothing worked until I used ProfitPro’s Manure Master FoamAway. Within two days the foam was knocked down two feet, and it stayed down until time of pump out. I was pleased with the results. Because of this positive experience, I’m contracting with ProfitPro to manage my manure pits in 2012.”

#### *Iowa Falls, IA Customer*

“I definitely saw a difference between the control barn and the ProfitPro treated barn in foam reduction.”



Foaming manure pit before Manure Master FoamAway



The same manure pit two days after using Manure Master FoamAway

#### *Northwest IA Producer*

A producer, who also does custom manure hauling in NW Iowa, pumped his pit after one year of treatment and was pleased with the results. He started out with 2.5 feet of sludge in areas of the pit. While pumping, he noticed significant reduction in which allowed him to pump at full speed and saved a considerable amount of time. He also noticed that his manure was more uniform from the top to the bottom. After pumping, he noticed there was only about a foot of sludge left in contrast to the next barn he pumped out for his neighbor. The neighbor had used a pit additive, but a different brand. He said that it must not have worked very well because the manure was not uniform, and he had to slow the pump down because the manure was foaming in his tank. (His neighbor later called and ordered products for his barn!)

### Fewer Solids

#### *Algona, IA Customer*

“We had no pig mortality from gassing as we have encountered in the past. Overall the treated manure had fewer solids, less odor and less flies.”



#### *Vern Sanow, Tracy, MN*

Vern has been around the manure hauling business for over 13 years. “I noticed a big difference between the ProfitPro treated and the non-treated manure,” he says. “The treated manure was much more liquefied, had less odor and flies, and the barns emptied pretty much to nothing.”

#### *Northeast NE Customer*

His 28-million gallon lagoon was difficult to irrigate out of last year because of the sludge buildup. This year the bioaugmented manure moved through the irrigation system without any issues.

#### *Estherville, IA Customer*

“We were able to get more gallons out of our cattle pit than previous years. There was less solid buildup.”

### Increased Pit Capacity

#### *Amboy, MN Customer*

“Our pit went from three feet of sludge down to one foot in just one year.”(ProfitPro will be treating three more barns this year from him!)

## Easier Pumping

### Morgan, MN Customer

“Last year, pumping out the manure was difficult because it was so thick. This year was much easier—the manure had the consistency of water and was uniform from top to bottom. I am very happy with the results.”

### Kasson, MN Customer

“When I pumped the manure out of the pit, it had the consistency of water.”

### Hull, IA Customer

“Our swine barn pumped out fluidly as well as our cattle barn.”

## Fewer Flies

### Ochedan, IA Customer

“There were fewer flies after treating the manure this year than the previous years.”

## Improved Agronomic Performance

### Doug Rohlik, Belview, MN

“On my own farm and with my custom manure hauling customers, we are experiencing better in-field agronomic performance from bioaugmented manure,” says Rohlik. “Growers, who understand the value of bioaugmented manure, can reduce plant nutrient cost, improve soil and plant health, improve crop residue decomposition and detoxify the soil (reduced salts) as well as improve nitrogen and other plant nutrient efficiencies.”



## THANK YOU!

We wish to take this opportunity to thank all of our customers that have put their trust in us this year. We appreciate your business and look forward to your 2012 business. For those that have not had the opportunity to learn about our services and products, please call Joe @ 1-888-875-2425 or visit us at [manuremaster.com](http://manuremaster.com) or [www.profitproag.com](http://www.profitproag.com).

## Up Coming Events

### 2012 SD Pork Congress, Sioux Falls, SD

Jan 12 - 13 . . . See us at Booth TBD

### 2012 MN Pork Congress, Minneapolis, MN

Jan 18 - 19 . . . See us at Booth TBD

### 2012 IA Pork Congress, Des Moines, IA

Jan 25 - 26 . . . See us at Booth TBD

### FREE Manure Management Teleconference

scheduled for **December 1, 2011** from 8 to 9 pm CST on

### 2011: making a Significant Difference in Manure System

For more information, go to [manuremaster.com](http://manuremaster.com).

Dial the toll free number 1-866-225-3498 just before 8 p.m. (CDT) and enter the security code 7159 # (pound key).

## SERVICE WITH A PERFORMANCE ASSURANCE GUARANTEE

The past two years have allowed us to gain a great deal of experience in managing manure. We have acquired the knowledge and technology to tackle the most difficult manure management issues. We believe so strongly that we can help you improve your manure management system, that we back our Manure Management Service with a Performance Assurance Guarantee. Call us and learn more about our Manure Management Service or self-treatment technologies.

Dr. Jim Ladlie  
President of ProfitPro, LLC

Check-out **Manure Management Service** at [manuremaster.com](http://manuremaster.com).



ProfitPro, LLC  
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Albert Lea, MN 56007  
1-888-875-2524

### Teleconference Dates

|               | Manure 1 <sup>st</sup> Th. | Agronomic 3 <sup>rd</sup> Th. |
|---------------|----------------------------|-------------------------------|
| November 2011 | . . . . .3                 | . . . . .17                   |
| December 2011 | . . . . .1                 | . . . . .15                   |
| January 2012  | . . . . .5                 | . . . . .19                   |
| February 2012 | . . . . .2                 | . . . . .16                   |
| March 2012    | . . . . .1                 | . . . . .15                   |
| April 2012    | . . . . .5                 | . . . . .19                   |